

Hi-Tech Medics streamlines its complex business functions with SAP Business One

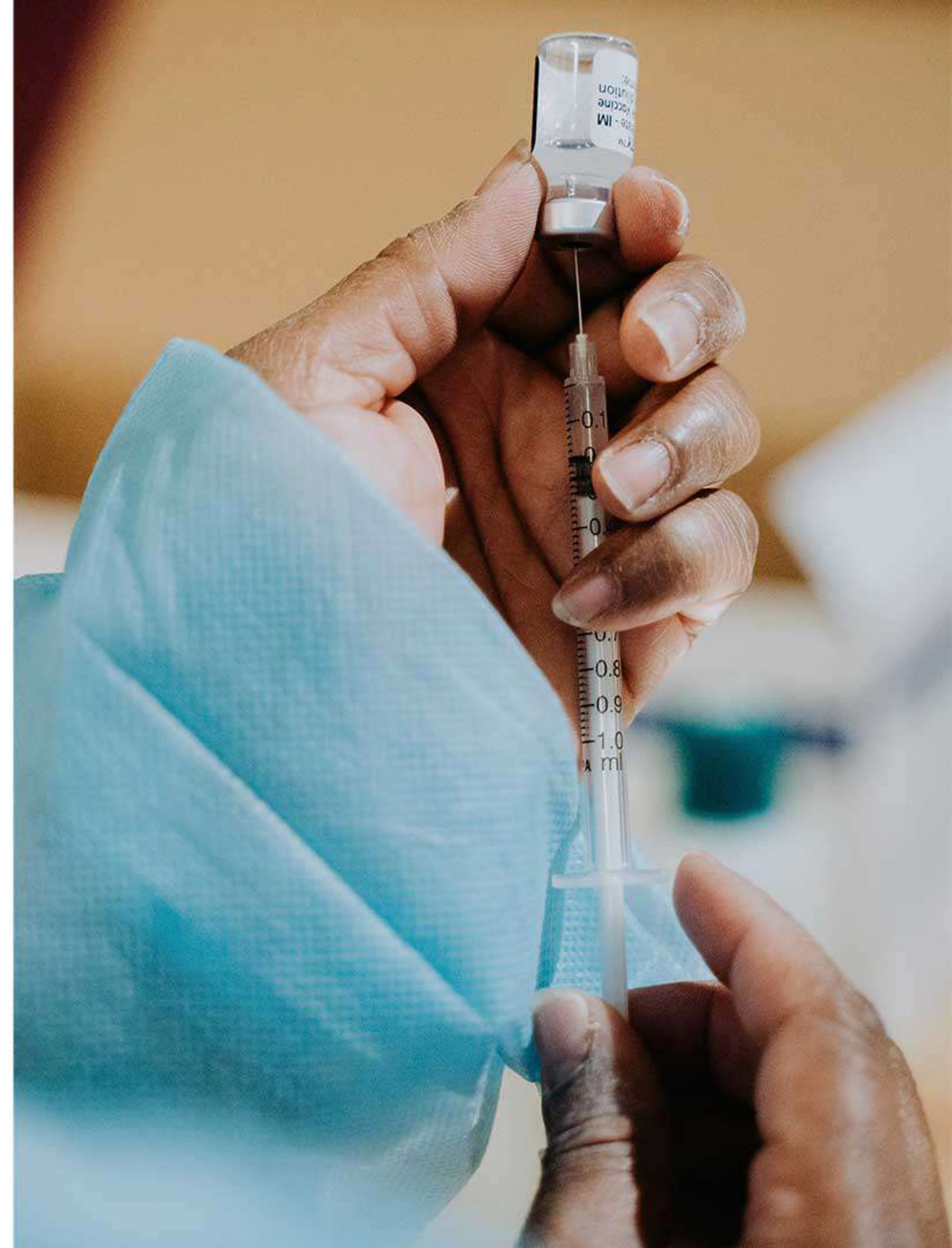
Cinntra's SAP Business One solution is the best fit for Hi-Tech as it facilitates results with minimal upfront investment.



Leading syringe manufacturers in India

Hi-Tech Medics Private Limited

Since its establishment, Hi-Tech Medics Pvt. Ltd. has been one of the most reputable and well-known manufacturers of Hypodermic Single Use Needles and Infusion Sets, Sterile Hypodermic Single Use Syringes. They have a presence in 15 countries globally and are skilled at designing and manufacturing medical devices that fulfill the unique clinical needs of their clients. Additionally, they have the most developed setups for automatic machines in a cleanroom environment. With their cutting-edge technology, they undoubtedly are giving medical tools new dimensions.



Challenges that radically impact business

Time for change

The biggest challenge of Hi-Tech was maintaining the profitability and competitiveness of their manufacturing processes while simultaneously improving productivity and quality control. Hi-Tech knew it was required to modernize its supply chain, procurement, and workflow using automation and mobility to reach the new levels of business operational excellence. Some of the prime challenges faced by Hi-Tech represents here;

- » No reflection of real-time inventory transactions with the legacy system.
- » Requirement of automated systems to keep ahead in this cut-throat competition.
- » The growth of the business demanded more effective operations, including Quality Control, real-time synchronization across divisions, and other things.
- » Reporting requirement to compare quarter-by-quarter production and other indispensable information.

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As such, Hi-Tech sought to improve the entire system workflow throughout its business disciplines, from sales analysis to inventory management. They wanted to automate all standard business processes and integrate new customized systems to make the operations more facile. And with business expansion, this exigency became even more urgent.

With this in mind, it decided to collaborate with an SAP partner - Cintra Info Tech. Being a technology partner, we worked with Hi-Tech to gain an understanding of their business and recommend a workaround, which gave them the solution they needed. They were immediately impressed by our approach and thorough knowledge about the manufacturing industry pain points and how quickly we intuitively anticipate Hi-Tech's unique integration needs.

Time to Transform Digitally



A change for the better

Smart solution that improved Hi-Tech operations

The functional and technical consultants of Cintra analyzed the entire situation and proposed the integration of the SAP Business One ERP system with the SQL database. We knew that SAP B1 is capable of achieving all the requirements of Hi-Tech, a unified platform for all key business functions.

Soon after implementing the SAP Business One with the custom

Quality control add-on, it became crystal clear that it could help Hi-Tech Medics Pvt. Ltd. greater efficiencies in all possible verticals with impressive results. Adding to it, they addressed dramatic production improvements at every stage of operations. In the end, Hi-Tech has accomplished the coherent, fully-integrated business solution for all prime enterprise functions they were looking for.

Outstanding Results with Sustainable Growth



- » With Cinntra's expertise, Hi-Tech is now effectively managing its manufacturing operations. Together with Cinntra, Hi-Tech has built up mutual trust. And are now capable of getting the correct information into and out of the system.
- » Currently, Hi-Tech has greater accuracy in supply chain operations, better asset control, and comprehensive insight over the inventory. Through a single system, they can control every facet of production operations.
- » After SAP B1 implementation, the business has simple real-time reporting that gives a precise snapshot of the performance across many departments, assisting management in making decisions that would have a positive impact.
- » Now the company has comprehensive control over the accounting functions, multiple locations, and consolidated reports.
- » There is no issue with data duplication between departments, and there are no data errors.
- » The custom Quality Control add-on helps Hi-tech - to check item quality during multiple stages of production to ensure that the final products must be of industry standards. So, the customer receives quality products.

Looking to the future

The ongoing journey of Hi-Tech Medics Pvt. Ltd. towards fully automating their manufacturing unit is a compelling testament to the competitive edge that manufacturers can achieve from SAP Business One. Now, they use SAP B1 with the SQL database for all its core business processes, including managing the inventory, entire sales trajectory, manufacturing of syringes & needles, human resources, and relationships with suppliers.

The SAP B1 enables Hi-Tech to

connect with another system while fulfilling the business's expanding demands. When more systems get integrated into SAP B1, the Hi-Tech manufacturing units will continue to evolve into complete automated units. Additionally, the SAP BTP platform capabilities will assist the organization in developing new custom-made applications on the Business Technology Platform to quickly address complex manufacturing problems in conjunction with the SAP B1. It is well-placed to further capitalize on the SAP Business One benefits—a higher degree of automation and new intelligent technologies.

We're proud to be a technology partner for Hi-Tech Medics as we improved their manufacturing operations by deploying SAP Business One, which facilitates complete control over daily operations and improved management.
